



# RAUL VAZQUEZ, MD, FAFP

Physician Executive | Population Health & Value-Based Care | Health Equity Leader  
Buffalo, NY | (716) 830-4840 | rvaz1229@gmail.com | linkedin.com/in/Raul-Vazquez

## EXECUTIVE PROFILE

Board-certified Family Physician and proven physician-executive with 30+ years architecting and leading value-based care organizations in high-need urban markets. Founded Western New York's first Federally designated ACO and Medicaid Health Home — programs covering 50,000+ attributed lives — and delivered measurable reductions in total cost of care, avoidable utilization, and Medicaid quality gaps. Expert practitioner across MSSP, ACO REACH, ACO REACH, shared-savings contracting, risk-adjustment modeling, HEDIS/STAR/MIPS optimization, and SDOH-integrated care management. Recognized among Buffalo Business First Power 250 as one of Western New York's Most Influential People. Brings a rare integration of frontline clinical authority, health system executive leadership, and an unwavering commitment to eliminating care disparities for vulnerable communities.

## CORE COMPETENCIES

MSSP / ACO REACH / VBC Strategy	HEDIS · STAR · MIPS Optimization	Medicaid & Medicare Risk Adjustment
CIN Governance & Physician Alignment	Health Equity & SDOH Integration	Population Health Program Design
Care Management Infrastructure	EMR Analytics & Quality Reporting	Payer Strategy & Shared-Savings Contracting

## PROFESSIONAL EXPERIENCE

**Principal Healthcare Consultant | RV Healthcare Consulting** · Buffalo, NY 2024 – Present

- ▶ Counsel ACOs, health systems, and managed care organizations on MSSP program performance, shared-savings contract optimization, and value-based care transformation strategy.
- ▶ Architect risk-adjustment methodology and HEDIS gap-closure roadmaps, translating clinical quality data into measurable revenue and performance improvement.
- ▶ Design CIN governance frameworks and physician alignment protocols for safety-net and community-based organizations, accelerating payer contract readiness.
- ▶ Serve as retained Strategic Advisor to GBUAHN and GBUACO, directing quality improvement initiatives and Medicaid VBC contract performance strategy.

**Board Advisor / Strategic Principal | Greater Buffalo United Accountable Healthcare Network (GBUAHN) & ACO (GBUACO)** · Buffalo, NY 2013 – 2021

- ▶ Co-founded WNY's first Federally designated Medicaid Health Home and first community-based ACO — securing CMS designation, multi-payer contracts, and 50,000+ attributed lives across predominantly Black and Latino populations.
- ▶ Engineered shared-savings contracting infrastructure, physician engagement protocols, and risk-stratification models that delivered sustained reductions in total cost of care and avoidable utilization.
- ▶ Drove double-digit improvements in HEDIS, STAR, and MIPS performance metrics by building a robust quality reporting infrastructure and closing preventive care and chronic disease management gaps.

- ▶ Integrated SDOH screening tools and community health worker workflows into care management operations, directly reducing avoidable ED visits and 30-day hospital readmissions.
- ▶ Led population stratification modeling across high-need Medicaid panels, enabling targeted outreach that improved care gap closure rates for diabetes, hypertension, and behavioral health comorbidities.

**President, New York Region | CINQCARE** · New York, NY

Dec 2021 – Apr 2024

- ▶ Spearheaded post-acquisition integration of GBUAHN, GBUACO, and Urban Family Practice into CINQCARE's national home-based care platform — unifying clinical operations, quality reporting, and payer relationships across multiple lines of business.
- ▶ Directed regional population health strategy for Medicaid, Medicare Advantage, and MSSP-attributed panels, aligning clinical performance with shared-savings program requirements across a 20,000+ patient network.
- ▶ Negotiated with CIN leadership and payer strategy teams to optimize shared-savings distributions, quality bonus structures, and risk-arrangement parameters.
- ▶ Governed physician alignment, quality improvement, and EMR optimization across a multi-site ambulatory network, achieving measurable gains in HEDIS measure compliance and care coordination efficiency.
- ▶ Established performance accountability governance forums and clinical quality committees that accelerated population health program maturation within the CINQCARE regional portfolio.

**President & CEO | Greater Buffalo United Accountable Healthcare Network**

**(GBUAHN)** · Buffalo, NY

2013 – 2021

- ▶ Built and operated WNY's first Federally designated Medicaid Health Home — securing CMS designation and multi-payer contracts covering thousands of high-need Medicaid beneficiaries across Erie County.
- ▶ Architected a value-based care delivery model that achieved reductions in total cost of care through proactive risk stratification, high-touch care management, and robust ambulatory care coordination.
- ▶ Navigated CMS MSSP program requirements, annual quality reporting cycles, and shared-savings reconciliation processes, sustaining consistent financial and clinical performance across multiple program years.
- ▶ Established governance infrastructure for a multi-physician CIN, including performance accountability forums, payer alignment protocols, and quality committee leadership that aligned physician incentives with population health outcomes.
- ▶ Secured and managed federal, state, and philanthropic funding streams to sustain Health Home operations and expand services to additional high-need populations.

**President & CEO | Greater Buffalo United Accountable Care Organization**

**(GBUACO)** · Buffalo, NY

2009 – 2021

- ▶ Founded WNY's first community-based ACO, pioneering population health models for underserved and Medicaid-eligible communities and establishing a replicable framework for safety-net VBC delivery.
- ▶ Designed total-cost-of-care improvement strategies incorporating chronic disease management protocols, risk-adjustment optimization, and ambulatory quality interventions across a multi-specialty network.
- ▶ Translated EMR and claims data into actionable physician performance scorecards and quality improvement strategies, raising preventive screening rates and closing high-priority HEDIS care gaps.
- ▶ Negotiated payer and shared-savings contracts, securing favorable terms that generated reinvestable savings for network expansion and quality program investment.

**President & Founder | Urban Family Practice, P.C.** · Buffalo, NY

1996 – 2021

- ▶ Founded and operated a solo primary care practice serving Buffalo's urban underserved community for 25 years — attaining NCQA Patient-Centered Medical Home (PCMH) recognition in 2019.
- ▶ Managed high-complexity chronic disease panels encompassing diabetes, hypertension, and hyperlipidemia using a quality-first, equity-centered care model aligned with HEDIS and MIPS performance standards.
- ▶ Served as clinical anchor for multiple VBC and population health initiatives, bridging frontline care delivery with executive strategy to demonstrate sustainability of value-based models in safety-net settings.
- ▶ Built a bilingual (English/Spanish) practice environment that reduced language-access barriers and improved care engagement among Latino and limited-English-proficiency patients.

**Associate Director, Ambulatory Services & Emergency Medicine | Sheehan** 1994 – 1996  
**Memorial Hospital** · Buffalo, NY

- ▶ Directed ambulatory and emergency service operations, managing physician staffing, clinical workflows, and quality oversight for a community hospital serving high-need populations.

**Director of Emergency Services; Ambulatory, ER & Chemical Dependency Physician | Buffalo Columbus Hospital** · Buffalo, NY 1990 – 1995

- ▶ Led emergency services and ambulatory operations, with concurrent clinical responsibilities spanning emergency medicine and chemical dependency treatment for underserved urban patients.

## EDUCATION & CREDENTIALS

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**Family Medicine Residency** — Deaconess Hospital & Buffalo General Hospital, Buffalo, NY 1990 – 1992

**Doctor of Medicine — Regents Scholarship Recipient** — State University of New York School of Medicine & Biomedical Sciences, Buffalo, NY 1985 – 1989

**Bachelor of Science** — Fordham University, New York, NY 1981 – 1985

### Licensure & Certification

- ▶ Board Certified — American Board of Family Medicine (Diplomate & Fellow)
- ▶ Fellow, American Academy of Family Physicians (FAAFP)
- ▶ NCQA Patient-Centered Medical Home (PCMH) Recognition

## BOARD & PROFESSIONAL AFFILIATIONS

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- ▶ NYS Medical Advisory Committee — Governor Patterson Appointment / NYS Senate Confirmed
- ▶ NYS Regional Development Council for WNY — Governor Cuomo Appointment
- ▶ SHIN-NY Policy Committee Board Member
- ▶ Board Member: WNED, Hispanics United of Buffalo, Upstate New York Transplant Services, PROMESA Systems, Buffalo Economic Renaissance Corporation, Community Blue Medical Management
- ▶ Assistant Clinical Professor — State University of New York at Buffalo

## SELECTED RECOGNITION

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- ▶ Buffalo Business First Power 250 — WNY's Most Influential People (#99, 2022; #222, 2021)
- ▶ Distinguished Medical Alumni of the Year — University at Buffalo (2021)
- ▶ Business First Health Care Champions Awardee (2015)
- ▶ NAACP Buffalo Branch — President's Award of Distinction (2018)
- ▶ NYS Association of Black & Puerto Rican Legislators — Health Award (2018)
- ▶ EPIC Robert M. Bennett Award for Service to Community (2019)
- ▶ Buffalo Spree Top Doctors — Selected by Peer Recognition (2019)
- ▶ Kidney Foundation of WNY — Community Service Award (2017)

*Bilingual: English & Spanish (Native) | Available for Hybrid Executive Role — New York, NY*